

SECURITY INFORMATION
TERMS OF REFERENCE FOR
PSYCHOLOGICAL STRATEGY
IN EAST WEST TRADE

I. The Problem

To prepare a national psychological strategy plan for specific courses of action with respect to the psychological aspects of trade between the Free World and the Soviet orbit.

II. The Objective

To escape the impact of Soviet psychological strategy in the East-West trade issue by aggressive counter-measures.

III. The Tasks.

This Plan will:

- A. Review the United States national policies relating to trade with the Soviet orbit.
- B. Analyze the adverse psychological impact of U. S. leadership in imposing security controls over trade with the Soviet bloc, including the effects of the Battle Act.
- C. Analyze the nature of Soviet strategy in their attack on the psychological vulnerabilities of the Free World.
- D. Analyze the vulnerabilities in Soviet false claims and pretensions with respect to East-West trade.
- E. Formulate a program of coordinated psychological action by operational agencies; and recommend modification in political or legislative measures to appropriate authorities which might remove some of the psychological disadvantages under which we now operate.

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